

# USING FORMAL CONCEPT ANALYSIS TO ANALYSE REPERTORY GRID DATA

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*Repertory grids are used widely in Personal Construct Psychology (PCP) research. An array of accepted techniques for analysing grid data is available to researchers. This paper revisits the use of formal concept analysis (FCA) in analysing repertory grids. In particular, this paper focuses on using FCA to explore hierarchical structures in grid data. A description of the technique is provided, along with a review of its application in PCP research. The technique is also compared with other approaches for identifying structures in grid data.*

Keywords: *formal concept analysis, repertory grid, construct hierarchies*

## INTRODUCTION

Kelly's (1955) theory of personal constructs provides a unique way of *understanding* how individuals make sense of events, people, and situations in the world. Kelly argued that people make sense of the world via a process of comparison and contrast referred to as *construing*. Constructs, and systems of constructs, are used to discriminate between events, objects, and people, thereby providing meaning to a person's world. Kelly's repertory grid technique is a method for capturing aspects of an individual's construct system.

## WHAT IS A REPERTORY GRID?

Generally, repertory grids consist of elements (the objects, people, and events in a person's world) and constructs (bi-polar discriminations used to make sense of the world). When administering a repertory grid, a researcher may provide constructs, or the respondent may generate or elicit a set of constructs using certain elicitation methods. Likewise elements can also be elicited or provided by the researcher.

The kinds of elements in a grid and the nature of the constructs provide a context for the respondent to identify the relationship between

elements and constructs. Most commonly, the respondent will rate elements for each construct within the construct set, although other strategies for associating elements to constructs are available. Let  $E$  represent a set of elements and  $C$  a set of constructs. Furthermore, assume that it is possible to quantify the extent to which an element is related to a construct. A repertory grid can be thought of as a table of data that represents the relationship between the members,  $e_i$ , of an element set  $E$  and members,  $c_j$ , of a construct set  $C$ . For example, an element  $e_i$  can be given a rating  $r_{ij}$  along a construct  $c_j$ . The relation  $r_{ij}$  can also be a ranking relation. This definition provides a formal representation of data collected using the repertory grid technique.

Some important issues for repertory grid users emerge from formalising a definition of repertory grid (see Bell, 1990). For instance, the particular procedure for collecting grid data (type of relation  $r_{ij}$ ) will suggest a particular statistical model for analysing the data. In other words, whether one uses a rating or ranking scale to associate elements and constructs will inform which statistical approaches are appropriate for data analysis. In turn, one might ask what kinds of representations are appropriate for grid data collected. For instance, rating data will allow a researcher to examine the extent to which con-

structs are associated by correlating the construct ratings across the elements of the grid.

Presenting a formal definition of a repertory grid also suggests that the joint representation of elements and constructs is also possible. Fransella, Bell and Bannister (2004) propose a number of multivariate approaches for examining the joint representation of elements and constructs. They report that a representation in two-dimensional space can be obtained using singular-value decomposition, correspondence analysis and multidimensional unfolding. A description of these approaches is provided in Fransella et al. (2004). These analyses, in general, provide spatial representations based on the degree to which elements and constructs are similar to one another.

However, ordinal relations among constructs are also of interest. Kelly's (1955) Organisation Corollary explicitly states that ordinal relationships are a defining feature of construct systems. There are approaches that represent the degree of superordinacy-subordinacy among constructs. For instance, Fransella et al. (2004) identify hierarchical classes analysis (De Boeck & Rosenberg, 1988) as one method that attempts such representations. In this paper we revisit the use of formal concept analysis (Wille, 1982; Ganter & Wille, 1999) as an approach to examining not only the joint representation of elements and constructs, but also ways of representing possible ordinal relations present in the data.

## FORMAL CONCEPT ANALYSIS

Formal Concept Analysis (FCA: Wille, 1982) is a mathematical technique based on lattice theory. Central to FCA is the notion of a concept. The term concept comes from logic and refers to a category which can be used to classify objects. Within the FCA framework a concept is defined as having two parts: (i) the objects that can be categorised using the concept and (ii) the attributes or properties that are shared by the objects belonging to the concept (Wormuth & Becker, 2004). In addition, certain objects have certain attributes; in other words, objects are related to attributes. Taken together, the set of objects, the set of attributes and the relation defined among the objects and attributes is known as a *formal*

*context* (Wormuth & Becker, 2004). Let's consider an example based on one given by Lienhard, Ducasse, and Arevalo (2005). Consider a group of people {Sigmund, George, Anna, Fritz, Carl, Fay}, and a set of beverages {beer, orange juice, tea, wine, coffee}. We can refer to the set of people as the objects and the set of beverages as the attributes or properties. We can ask the question which of these beverages people prefer. The preferences can be represented in tabular form as presented in Table 1. Table 1 is the formal context.

Table 1: A preference table for beverages for six people.

	beer	orange juice	tea	wine	coffee
Sigmund		x		x	
George		x		x	x
Anna			x	x	
Fritz	x		x		
Carl	x		x		
Fay			x	x	

A concept is a set of objects having common attributes. In Table 1 we see that ({Sigmund, George}, {orange juice, wine}) is a concept, so is ({Anna, Fay}, {tea, wine}). Table 2 presents the sets of concepts for the context in Table 1.

The set of concepts in Table 2 forms a structure known as a complete partial order. A partial order is one way of formally representing or modelling hierarchy in a dataset. Lienhard, Ducasse, and Arevalo (2005, p.75) define a context  $C$  as the triple  $(O, A, R)$ , where  $O$  and  $A$  are the sets of objects and attributes, and  $R$  is a binary relation between  $O$  and  $A$ . Let  $X$  be a subset of  $O$  and  $Y$  a subset of  $A$ , where  $\sigma(X)$  represents all the attributes common to  $X$ , and  $\tau(Y)$  represents all the objects common to  $Y$ . A concept is defined as the pair  $(X, Y)$  such that  $Y = \sigma(X)$  and  $X = \tau(Y)$ . Further, a concept  $(X_1, Y_1)$  is a subconcept of concept  $(X_2, Y_2)$  if  $X_1$  is contained in  $X_2$  or equivalently if  $Y_2$  is contained in  $Y_1$  (Lienhard, Ducasse, & Arevalo, 2005, p.75). Likewise we can define a concept  $(X_1, Y_1)$  as a superconcept of a concept  $(X_2, Y_2)$  if the inverse properties hold (Lienhard, Ducasse, & Arevalo, 2005, p.75). Given these relations, the set of concepts for a context can be

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represented as a concept lattice. A concept lattice 1.  
for the concepts in Table 2 is presented in Figure

Table 2: *Set of concepts for beverage preference example.*

Concept <sub>8</sub>	({all objects}, {∅})
Concept <sub>7</sub>	({Sigmund, George, Anna, Fay}, {wine})
Concept <sub>6</sub>	({Anna, Fritz, Carl, Fay}, {tea})
Concept <sub>5</sub>	({Fritz, Carl}, {beer, tea})
Concept <sub>4</sub>	({Fay, Anna}, {tea, wine})
Concept <sub>3</sub>	({Sigmund, George}, {orange juice, wine})
Concept <sub>2</sub>	({George}, {orange juice, wine, coffee})
Concept <sub>1</sub>	({∅}, {all attributes})

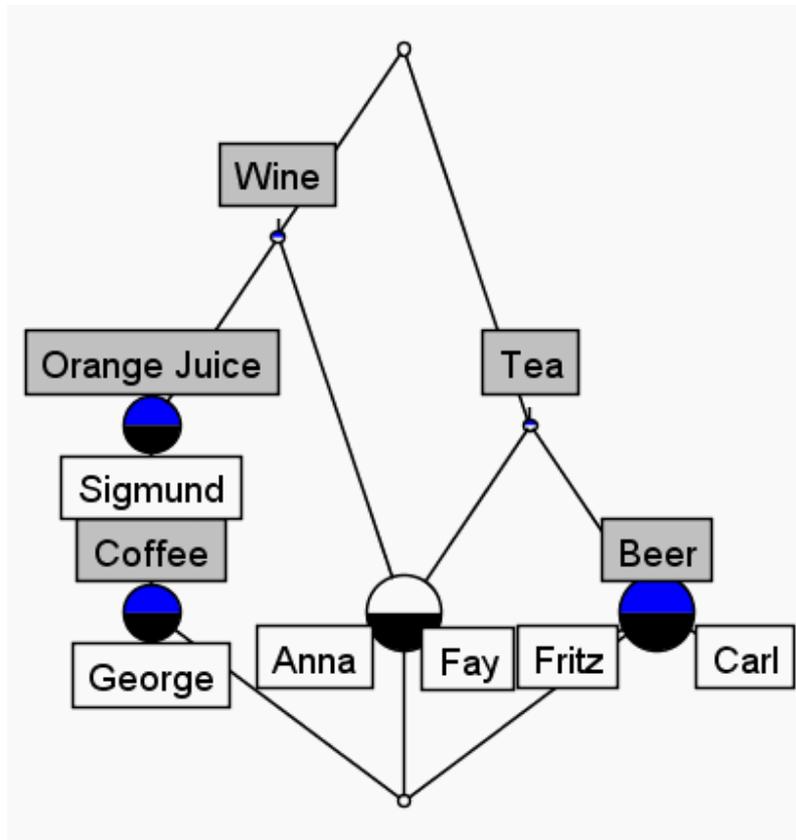


Figure 1: *A concept lattice for the concepts in Table 2*

**REPERTORY GRIDS AND FCA**

The basic ideas underpinning FCA have similarities to the formal definition of repertory grids that we presented in Section 2. With FCA, a con-

text is defined by two sets of entities; a set of formal objects, *O* and a set of formal attributes or properties, *A*. In addition, we define a relation *R* that relates members of *O* to members of *A*. In this case the relation *R* is binary, whereas with repertory grids the relation is typically multi-valued (a rating).

The similarities, however, are not limited to the model used for generating data. Formal concepts can be ordered, that is, there is a hierarchical order among concepts. Kelly's (1955) Organisation Corollary posits that constructs are also hierarchically related, that is, there is an ordinal relation among constructs, so that some constructs are subordinate to other constructs, while others are superordinate.

Given that formal concepts in FCA can be naturally ordered, the notion of a subconcept-

superconcept hierarchy holds. This idea is not dissimilar to the subordinate-superordinate relation that defines the association among constructs. In other words, it is possible to describe the relationships among attributes in terms of implications. Interestingly, the notion of context, namely, the triple of objects, attributes and the relation defined among members of these sets, is an appropriate representation of Kelly's view that the interpretation of a grid analysis should be made with its context, namely, the set of elements that define the grid. It would appear, then, that on some levels the mathematical framework behind FCA is theoretically consistent with Kelly's theory. In other words, FCA is a theory-appropriate method of analysing repertory grid data (Bell, 1988).

Table 3: *Grid from man with ten tattoos*

	Self	Ideal self	Future self	Self as I'd like others to see me	Self as seen by others	Self before I had a tattoo	Self now no tattoo	Someone without a tattoo	Someone with a tattoo	Someone who conforms	Someone who pushes boundaries	Someone I don't like the look of	
Happy	2	2	2	2	2	1	3	2	1	5	1	5	Miserable
Patient	2	1	2	2	2	3	2	3	4	5	2	5	Noxious
Caring	5	2	3	1	2	5	1	1	2	5	1	4	Neutral
Kind	2	2	2	2	1	2	2	1	2	5	2	3	Callous
Sense of humour	1	1	1	1	1	3	2	2	2	5	2	5	Dour
Sociable	5	3	5	5	5	4	5	1	1	2	1	4	Hermit-like
Friendly	2	2	2	2	5	2	2	2	1	4	2	4	Aloof
Active	1	1	2	1	1	1	1	1	2	1	1	4	Dead beats
Confident	1	1	1	1	1	4	2	2	2	3	1	5	Weak
Organised	1	1	1	2	3	3	2	5	4	2	1	4	Shambles
Hard working	2	2	3	1	2	2	2	1	2	1	1	4	Lazy
Honest	1	1	1	2	1	1	1	1	1	2	2	4	Slimy

There have been applications of FCA to repertory grids. Spangenberg and Wolff (1987) demonstrate how FCA can be applied to a grid elicited from a patient with anorexia. Repertory

grids have been applied in the area of knowledge acquisition and numerous studies have adopted FCA as a method of analysing data (see Delugach & Lampkin, 2000; Erdani, Hunger,

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Werner, & Mertens, 2004; Richards & Compton, 1997).

To further illustrate the application of FCA to grid data, we consider the use of repertory grids to explore reasons why people get tattoos. Consider the grid from a 57 year old man with approximately ten tattoos. After obtaining his first tattoo at the age of 19, this man has continued to have tattoos every few years, his most recent being a week before the grid was filled out.

In order to apply FCA to this grid, we first need to transform multi-valued grid to binary form. In this instance we assign an 'x' to a pole if it is rated 1 or 2, and 'x' to the contrast pole if it is rated 4 or 5, as per Spangenberg and Wolff (1987). Using this approach, we transform the 12 (construct) x 12 (element) grid to a 24 (poles) x 12 element grid, represented in Table 4.

Table 4: *Transformed repertory grid*

	Self	Ideal self	Future self	Self as I'd like others to see me	Self as seen by others	Self before I had a tattoo	Self now no tattoo	Someone without a tattoo	Someone with a tattoo	Someone who conforms	Someone who pushes boundaries	Someone I don't like the look of
Happy	x	x	x	x	x	x		x	x		x	
Patient	x	x	x	x	x		x				x	
Caring		x		x	x		x	x	x		x	
Kind	x	x	x	x	x	x	x	x	x		x	
Sense of humour	x	x	x	x	x		x	x	x		x	
Sociable								x	x	x	x	
Friendly	x	x	x	x		x	x	x	x		x	
Active	x	x	x	x	x	x	x	x	x	x	x	
Confident	x	x	x	x	x		x	x	x		x	
Organised	x	x	x	x			x			x	x	
Hard working	x	x		x	x	x	x	x	x	x	x	
Honest	x	x	x	x	x	x	x	x	x	x	x	
Miserable										x		x
Noxious									x	x		x
Neutral	x					x				x		x
Callous										x		
Dour										x		x
Hermit-like	x		x	x	x	x	x					x
Aloof					x					x		x
Dead beats												x
Weak						x						x
Shambles								x	x			x
Lazy												x
Slimy												x

We used the program CONEXP -1.3 to analysis this grid (Yevtushenko, 2000) The concept lattice for the grid was extremely complicated, so three self elements (future self, self as I'd like others to see me, and self as others see me) and

one pair of construct poles (sociable and hermit-like) were removed to bring out the salient concepts. The resulting concept lattice is given in Figure 2.

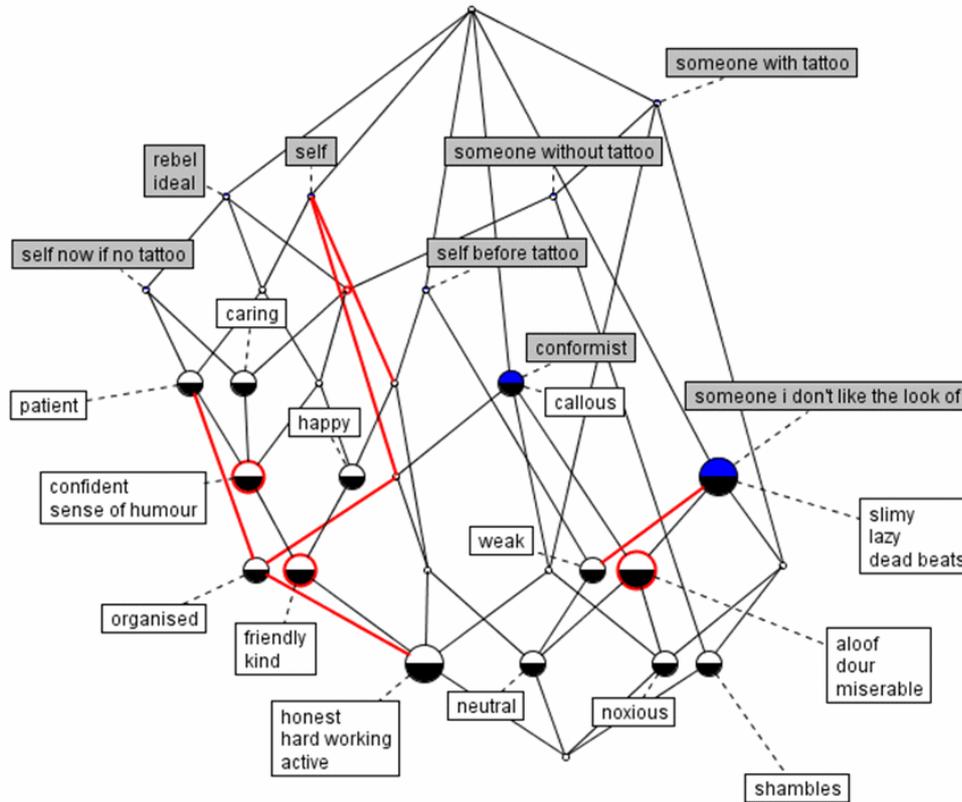


Figure 2: Concept lattice for context in Table 4.

Figure 2 shows that this man sees someone he doesn't like the look of as slimy, lazy, deadbeats, who are also aloof, dour and miserable. If we take the hierarchies into consideration, he further considers these people to be noxious (his contrast pole to patient) and shambles (his contrast pole to organised). In addition, it can be seen that he sees a conformist as callous, and himself before he had tattoos as weak and neutral (his contrast pole to caring). However, again the hierarchies here show us he was also happy, friendly, kind, honest, hard working and active. This man's ideal self is seen as identical to a rebel, with the attributes of happy, friendly, kind, honest, hard working, active, patient, confident, and having a sense of humour.

### COMPARISON OF FCA AND OTHER REPERTORY GRID ANALYSIS APPROACHES

One of the motivations for considering FCA as an alternative approach for analysing grid data is that it allows for a joint representation of elements and constructs. As mentioned in Section 2, there are a number of approaches to spatial representations of elements and constructs. What are the similarities and differences between approaches such as singular value decomposition (SVD), correspondence analysis (CA), multidimensional unfolding (MDU) and FCA? Wolff (1996) conducted a comparison of graphical data analysis methods, including SVD, FCA, MDU, and CA. Table 3 is a summary of some of the features of these spatial representation methods based on Wolff (1996).

Table 5: Comparison of FCA and some multivariate methods for analysing repertory grids.

Method	Data/Model	Representation	Interpretation
FCA	Contexts/lattice theory	Hasse diagram	Order/hierarchy
SVD	Eigen decomposition	spatial plot	similarity
CA	Eigen decomposition	spatial plot	similarity
MDU	distance	spatial plot	similarity

Table 5 distinguishes among the various methods in terms of three features, namely, the analytical model for dealing with the data, the type of joint representation obtained from the analysis, and the primary mechanism underpinning the interpretation of the solution. FCA differs in these three features, but most notably, FCA is able to capture hierarchy, and not just equivalence among entities.

#### OTHER METHODS

This paper has focused on methods for analysing repertory grids that allows for joint representations of elements and constructs. Methods such as SVD are appropriate and useful methods for determining the extent to which elements and constructs are similar or related to each other. However, such methods do not adequately capture the hierarchical relationship that is assumed among constructs, and the elements associated with those constructs. In this paper we have argued that FCA is a natural model for representing ordinality in grid data.

However, there are other methods that might also be appropriate for capturing the way constructs are organised. As mentioned in Section 2, Fransella et al. (2004) noted the use of hierarchical classes analysis to analyse grids. This technique identifies hierarchies among sets of constructs and elements. While researchers (for example, Gara et al., 1989) have used this technique, Fransella et al. (2004) note that there are some drawbacks to its use given that it is based on Boolean regression and deals only with binary data.

Partial order scalogram analysis (POSA: Shye, 1985) is another technique that is worthy of further investigation. POSA is an extension of

Guttman's (1950) unidimensional scaling technique. It is a way of displaying multivariate data in a two-dimensional space. The rows of a data matrix are plotted so that the partial order defined on those rows is maximally preserved. Interestingly, Bell (1986) developed a program for obtaining partial order scalograms for repertory grids. Future research might consider a systematic comparison of these techniques with FCA.

#### CONCLUDING REMARK

The aim of this paper was to revisit FCA as an alternative approach to analysing repertory grid data. An important advantage of this technique is that it allows hierarchical representations to be captured without loss of information. Future study of the applicability of this technique to repertory grid data is warranted.

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A version of this paper was presented at the 17<sup>th</sup> International Personal Construct Psychology Congress, July 16-20, 2007, Brisbane.

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Caputi, P., Hennessy, D. (2008). Using formal concept analysis to analyse repertory grid data. *Personal Construct Theory & Practice*, 5, 165-172.

(Retrieved from <http://www.pcp-net.org/journal/pctp08/caputi08.pdf>)

Received: 18 April 2008 – Accepted: 23 Oct 2008 – Published: 23 Dec 2008.

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